1st Quarter Promotion

Frank Perez

Winston B2G .70¢ Off 2-Packs (#800008)

Promotion #	800008
Commodity #	536285
HH Type	WIN JAN .70/2 PK
Units per Display	20
Suggested Load	FF BOX, LT BOX
Display Payment	$1.50
1st. Order Date	11/10/97
1st. Delivery Date	12/1/97
H/H Dates	1/5/97-2/27/97
Pos Support Kit - item #:	536285
Includes:	PREASSEMBLED COUNTER DISPLAYS
	POS CARD, 20 SLEEVES

Total Displays Allocated	Total Cases	WIN BOX	WIN LT BOX	Total Displays	VAP Displays	Ship Date
825	110	55	55	(15)	Display Increment	
Shipping Locations						
101250 Center Candy	12	6	6	90	90	
313760 Jetro						
405825 S/A Cigarette						
494560 M. Pennisi	12	6	6	90	90	
522100 Queens Tobacco	8	4	4	60	60	
558933 Gutlove & Shirv	16	8	8	120	120	
611815 Tiger Tobacco	22	11	11	165	165	
624300 Sunrise Candy	10	5	5	75	75	
705237 Bonanza Too	30	15	15	225	225	
Total Remaining:						

Each Winston pack will have "Special Offer" tear tape. Each carton will contain ten "Special Offer" packs. Each 6M case contains 300 packs. Direct Accounts should place 2 packs in each sleeve (20 two-pack offers per display) and ship to retail. Recommended VAP payment to direct accounts is $28/12M case, to load, display, and ship. This equates to $14 per 6M promotional case.

(12/15/97) Delivery Date - Look over and advise if there are questions.

c:data/excel WINB2 70

51842 7147

Source: https://www.industrydocuments.ucsf.edu/docs/hhcp0000

MESSAGE CONFIRMATION

DATE:11/21/97 TIME:17:24

ID:R.J. REYNOLDS TO

DATE	TIME	TX-TIME	DISTANT STATION ID	MODE	PAGES	RESULT
11/21	17:22	01'52"	1 516 621 8124	G3-S	001	OK

51842 7148

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DATE	TIME	TX-TIME	DISTANT STATION ID	MODE	PAGES	RESULT
11/21	17:22	01'52"	1 516 621 8124	G3-S	001	OK

11/21/97

Entered 11/24 ✓ DP

or

eet via fax with dollar amounts.

2-PACKS

COUNT NAME	WIN BOX	WIN LT BOX	SHIP DATE
NTER CANDY	6	6	15-Dec
URO PENNISI	6	6	15-Dec
EENS TCB	4	4	15-Dec
ITLOVE	8	8	15-Dec
GER	11	11	15-Dec
NRISE	5	5	15-Dec
NANZA TOO	15	15	15-Dec

A:/PHOFP

Source: https://www.industrydocuments.ucsf.edu/docs/hhcp0000

425 SMS584N1 SALES MATERIALS SYSTEM 12/01/97 10:55
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 7335-0342
SHIP TO: 1223 / 494560

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V R	REMAIN ALLOC QTY
90__	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850		2385

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7150

Source: https://www.industrydocuments.ucsf.edu/docs/hhcp0000

425 SMS584N2 SALES MATERIALS SYSTEM 12/01/97 10:55
ORDER COMPLETION MASTER ORDER NBR: 7335-0342

YOUR GENERAL SHIPMENT FOR LOCATION 12XX

IS A FUTURE ORDER FOR 97-12-15

ESTIMATED ORDER COST: 672.10

SPECIAL HANDLING COST: 10.50

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PF4 - COMPLETE ORDER PF2 - CARRIER INSTRUCTIONS
PF6 - SPECIAL HANDLING
PF11 - RESTART ORDER
PF12 - MAIN MENU (ABORT ORDER) PF1 - HELP

51842 7151

Source: https://www.industrydocuments.ucsf.edu/docs/hhcp0000

425 SMS584N1 SALES MATERIALS SYSTEM 12/01/97 10:55
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 7335-0342
SHIP TO: 1225 / 624300

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM DESCRIPTION	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V R	REMAIN ALLOC QTY
75__	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850		2295

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7152

Source: https://www.industrydocuments.ucsf.edu/docs/hhcp0000

425 SMS584N1 SALES MATERIALS SYSTEM 12/01/97 10:56
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 7335-0342
SHIP TO: 1229 / 101250

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM DESCRIPTION	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V R	REMAIN ALLOC QTY
90__	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850		2220

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7153

Source: https://www.industrydocuments.ucsf.edu/docs/hhcp0000

425 SMS584N1 SALES MATERIALS SYSTEM 12/01/97 10:56
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 7335-0342
SHIP TO: 1229 / 522100

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V R	REMAIN ALLOC QTY
60__	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850		2130

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7154

Source: https://www.industrydocuments.ucsf.edu/docs/nhcp0000

425 SMS584N1 SALES MATERIALS SYSTEM 12/01/97 10:56
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 7335-0342
SHIP TO: 1229 / 558933

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V R	REMAIN ALLOC QTY
120_	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850		2070

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7155

Source: https://www.industrydocuments.ucsf.edu/docs/hhcp0000

425 SMS584N1 SALES MATERIALS SYSTEM 12/01/97 10:57
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 7335-0342
SHIP TO: 1229 / 611815

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V R	REMAIN ALLOC QTY
165_	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850		1950

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7156

Source: https://www.industrydocuments.ucsf.edu/docs/hhcp0000

425 SMS584N1 SALES MATERIALS SYSTEM 12/01/97 10:57
ORDER FROM: 12XXXX ORDER REVIEW MASTER ORDER NBR: 7335-0342
SHIP TO: 1229 / 705237

SKU QTY	(LINES 1 - 1 OF 1 SHOWN) ITEM DESCRIPTION----------	UNITS/SKU	MAXIMUM ORDER QTY	ORIGINAL ALLOC QTY	L E V	REMAIN ALLOC QTY
225_	536285 WIN B2G .70 OFF DISPLA	20 SKU		5850	R	1785

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(*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED
PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN
PF12 - MAIN MENU PF1 - HELP

51842 7157

Source: https://www.industrydocuments.ucsf.edu/docs/hhcp0000